

LOUISIANA – Lawn Care / Turf / Golf Equipment Contract

Contract Number:	4400008761
Contract Period:	March 25, 2016 - March 24, 2019
Eligibility:	<p>This is a cooperative purchase contract that can be extended to political subdivisions, counties, school districts counties and municipalities.</p> <p>State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the state, such as police juries, cities, towns, councils, hospitals, etc.</p> <p>John Deere dealers must appear on the State's authorized distributor list in order to utilize this contract. If the dealership does not appear on the list, the dealership should send a copy of its signed W-9 form to John Deere at GovContractSupport@JohnDeere.com so that the dealership can be added to the State's list. Only one W-9 per tax identification number is required.</p> <p>State agencies and political subdivisions for Louisiana (not an all inclusive list)</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Not allowed on this contract.

Special Delivery Obligations	<p>Pre-delivery Servicing and Adjustment The dealer shall not attach any dealer identification, advertising or similar material to the equipment. Prior to delivery, the dealer will service and adjust the equipment for operational use to include, as a minimum, the following:</p> <ul style="list-style-type: none"> • Focusing of lights • Tuning of engine • Adjustment of accessories • Checking of electrical, braking and suspension systems • Charging of battery • Inflation of tires • Complete lubrication of engine, chassis and operating mechanisms with recommended grades of lubricants • Servicing of any cooling system with permanent type antifreeze and summer coolant for minus 20 degrees Fahrenheit protection • Check all blades and belts on mowers for correct tightness 										
Fees	No fees may be charged.										
Financing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="329 1266 776 1549"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non- contract (Deere)	Not allowed on this contract.										

Rental	Not allowed on this contract.
Substitution	John Deere must seek written approval from the State prior to substitution.
Trade-in	Not allowed on this contract.
Demo	Not allowed on this contract.
Miscellaneous	Maximum net price per unit is \$49,999. Minimum order is \$100.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Line Number	Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
2	L25	Lawn Tractors (X300s only) & Equipment	17%	16Apr18
1	L30	Garden Tractors & Equipment	17%	19Mar18
3	L35	Equipment for Lawn & Garden Tractors	17%	05Mar18
4	C10	Commercial Walk-Behind Mowers & Equipment	22%	01Nov17

5	C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	26Mar18
6	C15	Commercial Front Mowers & Equipment	22%	01Nov17
7	C20	Compact Utility Tractors & Equipment	17%	26Mar18
8	C25	Equipment for Compact Utility Tractors	17%	26Mar18
9	G10	Reel Mowers & Equipment	23%	16Apr18
13	G15	Special Application Mowers & Equipment	23%	29Jan18
11	G20	Special Application Vehicles & Equipment	23%	09Apr18
10	G25	Aeration & Equipment	23%	19Mar18
12	G30	Debris Maintenance & Equipment	23%	01Nov17

Contract Updates

April 26, 2018 – Changed contract end date from 24Mar18 to 24Mar19. Updated pricing on entire contract. Effective 25Mar18.

October 16, 2017 - Changed contract end date from 24Sep2017 to 24Mar2018. Change effective 25Sep2017.

April 17, 2017 - Changed contract end date from 24Mar17 to 24Sep2017. Updated pricing on entire contract. Discounts were not changed.