

## MARYLAND – State of Maryland Grounds Maintenance Equipment

<b>Contract Number:</b>	001B5600284
<b>Contract Period:</b>	February 25, 2025 – November 04, 2029
<b>Eligibility:</b>	State, municipal, county, or local governmental agencies including private schools, parochial schools, non-public schools such as charter schools, non-profit agencies providing services on behalf of government, and/or state, community and/or private colleges/universities.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligations	None.
Fees	<p>\$102.00 Hourly Rate may be charged for miscellaneous services for non-contract items if requested and approved by ordering agency. Miscellaneous services may include the installation of specialized attachments or equipment customization.</p> <p><b>Delivery Charge for Non-BCPS Customers</b> Optional delivery charge of \$8 per loaded mile is allowed for the delivering dealer <b><u>for all other State, municipal, county, and local governmental agencies</u></b>. Use <a href="#">Google Maps</a> to calculate the mileage.</p>
Financing	No financing or leasing allowed.
Machine Hours	<b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

Manuals	<p>An operator’s manual is included with the delivery of the equipment. Additional operator’s and parts manuals will be delivered upon customer’s request at no charge.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p>										
Multiple Unit Discount	<p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> <li>• Riding Lawn Equipment</li> <li>• Commercial Mowers</li> <li>• Compact Tractors</li> <li>• Utility Vehicles (excludes Prognators)</li> <li>• Golf Equipment (includes Prognators)</li> <li>• Ag Tractors</li> </ul> <table data-bbox="337 848 1089 1010"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed.</b> Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										
Substitution	<p>Government Sales must contact State for approval.</p>										

Trade-In

**Not Allowed:** Contract prohibits trade-ins.

## Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn Mowers Z300 & Z500	5%	Current
Lawn Tractors & Equipment S100 & S200	5%	Current
Lawn Tractors & Equipment X300	19%	Current
Garden Tractors & Equipment X500 & X700	19%	Current
Equipment for Lawn & Garden Tractors	19%	Current
Commercial Walk-Behind Mowers & Equipment	19%	Current
Commercial Quik Trak Mowers & Equipment	19%	Current
Commercial Zero-Turn-Radius Mowers & Equipment Z700	19%	Current
Commercial Zero-Turn-Radius Mowers & Equipment Z900	24%	Current
Commercial Front Mowers & Equipment	24%	Current
Commercial Wide-Area Mower & Equipment	24%	Current
Equipment for Commercial Mowing Products	24%	Current
Compact Utility Tractors & Equipment	19%	Current

Equipment for Compact Utility Tractors	19%	Current
Mid-Duty Crossover Utility Vehicles & Equipment	15%	Current
Heavy-Duty Crossover Utility Vehicles & Equipment	15%	Current
Traditional Utility Vehicles & Equipment <b>Excludes GS Gators</b>	18%	Current
HPX Utility Vehicles & Equipment	15%	Current
Implements for Utility Vehicles	15%	Current
Reel Mowers & Equipment	25%	Current
Special Application Mowers & Equipment	25%	Current
Special Application Vehicles & Equipment	25%	Current
Aeration & Equipment	25%	Current
Debris Maintenance & Equipment	25%	Current
Golf Fleet Management	14%	Current
Tractors (5050E, 5060E, 5067E, 5075E Models)	15%	Current
Tractors (5090EL, 5090E, 5100E Models)	20%	Current
Tractors (5000 M, ENs, R, GL, GV, GN, MH and ML Models)	23%	Current
Tractors (6000-9000 Models)	25%	Current
Combines	23%	Current

Cotton	23%	Current
Hay & Forage	23%	Current
Tillage	23%	Current
Planters, Drills & Air Seeder	23%	Current
Sprayers	23%	Current
Implement & Attachments	25%	Current
Ag Management Solutions (AMS)	Same as Tractor's Discount 5% if Purchased w/o Tractor	Current
Cutting & Mowing	19%	Current
Hay & Forage	19%	Current
Landscaping	19%	Current
Livestock	19%	Current
Material Handling	19%	Current
Planting & Seeding	19%	Current
Snow	19%	Current
Sprayers	19%	Current
Tillage	19%	Current

### Contract updates