

MARYLAND – Baltimore County Public Schools Grounds Maintenance Equipment

Contract Number:	NTA-506-25-002
Contract Period:	November 27, 2024 – November 30, 2029
Eligibility:	State, municipal, county, or local governmental agencies including private schools, parochial schools, non-public schools such as charter schools, non-profit agencies providing services on behalf of government, and/or state, community and/or private colleges/universities.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>\$102.00 Hourly Rate may be charged for miscellaneous services for non-contract items if requested and approved by ordering agency. Miscellaneous services may include the installation of specialized attachments or equipment customization.</p> <p>Delivery Charge for Non-BCPS Customers Optional delivery charge of \$8 per loaded mile is allowed for the delivering dealer <u>for all other State, municipal, county, and local governmental agencies</u>. Use Google Maps to calculate the mileage.</p>
Financing	No financing or leasing allowed.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

<p>Manuals</p>	<p><u>For BCPS Customers Only</u> At the time of delivery three (3) equipment operating instructions; three (3) parts lists; and three (3) equipment service manuals for each item delivered. The format of required manuals shall be hard copy. Additionally, provide BCPS with access to the manuals electronically (i.e. via Internet, CD ROM). All hard copy manuals and electronic access shall be provided at no charge to BCPS.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p> <p><u>For all other State, municipal, county, and local governmental agencies</u> An operator’s manual is included with the delivery of the equipment. Additional parts and service manuals will be delivered upon customer’s request at no charge.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p>										
<p>Multiple Unit Discount</p>	<p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <table data-bbox="337 1230 1089 1394"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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<p>Open Market by John Deere (listed in the price book)</p>	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
<p>Open Market by Dealer (not listed in the price book)</p>	<p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										

Payment and Remittance	Credit card payments allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitution	Government Sales must contact BCPS for approval.
Trade-In	Not Allowed: Contract prohibits trade-ins.

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn Radius Mowers Z300 & Z500	5%	Current
Lawn Tractors & Equipment (S100 & S200 Only)	5%	Current
Lawn Tractors & Equipment (300s Only)	19%	Current
Garden Tractors & Equipment	19%	Current
Equipment for Lawn & Garden Tractors	19%	Current
Commercial Walk-Behind Mowers & Equipment	19%	Current
Commercial Quik Trak Mowers & Equipment	19%	Current
Commercial Zero-Turn-Radius Mowers & Equipment Z700	19%	Current
Commercial Zero-Turn-Radius Mowers & Equipment Z900	24%	Current
Commercial Front Mowers & Equipment	24%	Current

Commercial Wide-Area Mower & Equipment	24%	Current
Equipment for Commercial Mowers	24%	Current
Compact Utility Tractors & Equipment	19%	Current
Equipment for Compact Utility Tractors	19%	Current
Mid-Duty Crossover Utility Vehicles & Equipment	15%	Current
Heavy-Duty Crossover Utility Vehicles & Equipment	15%	Current
Traditional Utility Vehicles & Equipment Excludes GS Gators	18%	Current
HPX Utility Vehicles & Equipment	15%	Current
Implements for Utility Vehicles	15%	
Reel Mowers & Equipment	25%	Current
Special Application Mowers & Equipment	25%	Current
Special Application Vehicles & Equipment	25%	Current
Aeration & Equipment	25%	Current
Debris Maintenance & Equipment	25%	Current
Golf Fleet Management	14%	Current
Tractors (5050E, 5060E, 5067E, 5075E Models)	15%	Current
Tractors (5090EL, 5090E, 5100E Models)	20%	Current

Tractors (5000 M, ENs, R, GL, GV, GN, MH and ML Models)	23%	Current
Tractors (6000-9000 Models)	25%	Current
Combines	23%	Current
Cotton	23%	Current
Hay & Forage	23%	Current
Tillage	23%	Current
Planters, Drills & Air Seeder	23%	Current
Sprayers	23%	Current
Implement & Attachments	25%	Current
Ag Management Solutions (AMS)	Same as Tractor's Discount 5% if Purchased w/o Tractor	Current
Frontier		
Cutting & Mowing	19%	Current
Hay & Forage	19%	Current
Landscaping	19%	Current
Livestock	19%	Current
Material Handling	19%	Current
Planting & Seeding	19%	Current

Snow	19%	Current
Sprayers	19%	Current
Tillage	19%	Current

Contract updates